**Edmunds 10/13/11**

**Pricing Details for a Ford F-350 XLT**

5.8L V8 4x4 5-speed Manual

**Customized True Market Value® Prices**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Trade-In** | **Private Party** | **Dealer Retail** |
| National Base Price | $1,893 | $2,982 | $4,798 |
| Optional Equipment | $1,323 | $1,712 | $2,548 |
| Power Exterior Mirrors | $5 | $8 | $14 |
| Trailer Hitch | $4 | $6 | $11 |
| 7.3L Turbocharged Diesel V8 OHV 16V FI Engine | $1,264 | $1,616 | $2,373 |
| AM/FM/CD Audio System | $10 | $16 | $29 |
| Camper/Towing Package | $9 | $15 | $28 |
| 4-Speed Automatic Transmission | $31 | $51 | $93 |
| Color Adjustment - Red | $9 | $15 | $24 |
| Regional Adjustment - for Zip Code 78717 | $-40 | $-62 | $-100 |
| Mileage Adjustment - 81,000 miles | $967 | $967 | $967 |
| Condition Adjustment - Clean | $0 | $0 | $0 |
| **Total** | **$4,152** | **$5,614** | **$8,237** |
|  |  |  |  |
|  |  |  |  |



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10/13/2011

# 2003 Lance LANCELITE 1025 - 10'6"

## LANCELITE 1025 - 10'6"

NADAguides.com Price Report

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Suggested List Price** | **Low Retail** | **Average Retail** |
| Base Price | $19,881 | $7,060 | $8,500 |
| Options:  |
| 11,000 BTU |  | $235 | $285 |
| Microwave Oven |  | $90 | $110 |
| 3-Way Refrigerator |  | $135 | $160 |
| AM/FM/CD Stereo |  | $115 | $140 |
| 2 - 3 KW Gas |  | $575 | $695 |
| Electric Jacks |  | $285 | $345 |
| Awning - Patio |  | $210 | $250 |
| Awning - Rear |  | $85 | $100 |
| LPG Gas/Smoke Detector |  | $40 | $50 |
| Luggage Rack and Ladder |  | $50 | $60 |
| Outside Shower |  | $45 | $55 |
| TOTAL PRICE | $19,881 | $8,925 | $10,750 |

**Standard Equipment Details**

|  |  |
| --- | --- |
| **RV Type:**  | Truck Camper - Cab Over |
| **Length:**  | 10'6" |
| **Floor Plan:**  | Rear Dinette |
| **Self-Contained:**  | Yes |
| **Slides:**  | N/A |

**Special notes:**

There are no notes for this vehicle.

**Value Explanations**

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown.

**Suggested List** — The value listed reflects the approximate price of the unit when it is brand new. The prices listed are furnished by the manufacturer and are assumed to be correct. The list price does not include freight charges.

**Low Retail Value** — A low retail unit may have extensive wear and tear. Body parts may have dents and blemishes. The buyer can expect to invest in cosmetic and/or mechanical work. This vehicle should be in safe running order. Low retail vehicles usually are not found on dealer lots. **Low retail is not a trade-in value.**

**Average Retail Value** — An average retail vehicle should be clean and without glaring defects. Tires and glass should be in good condition. The paint should match and have a good finish. The interior should have wear in relation to the age of the vehicle. Carpet and seat upholstery should be clean, and all power options should work. The mileage should be within the acceptable range for the model year.

An Average Retail vehicle on a dealer lot may include a limited warranty or guarantee, and possibly a current safety and/or emission inspection (where applicable).

**Note:** Vehicles with low mileage that are in exceptionally good condition can be worth a significantly higher value than the Average Retail price shown.

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